

All correspondence to:

Computershare Investor Services Pty Limited
GPO Box 2975 Melbourne
Victoria 3001 Australia
Enquiries (within Australia) 1300 855 080
(outside Australia) 61 3 9415 4000
Facsimile 61 3 9473 2500
www.computershare.com



MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030



## Invitation to Cochlear's 2017 Annual General Meeting

#### **Dear Shareholder**

Cochlear's Annual General Meeting (AGM) will be held at the Australian Securities Exchange, Exchange Square Auditorium, 20 Bridge Street, Sydney NSW 2000 on Tuesday 17 October 2017 at 10.00 am (AEDT).

The enclosed Notice of Annual General Meeting details the formal business to be dealt with at the AGM.

Briefly, this will be to:

- receive and consider the formal reports for the financial year ended 30 June 2017 (FY17);
- · adopt the remuneration report for FY17;
- · re-elect directors;
- · approve the grant of long-term incentives to the President; and
- increase the maximum aggregate remuneration of non-executive directors.

The Board's voting recommendations in relation to the items of business are set out in the Notice of Annual General Meeting. We invite shareholders to submit questions in advance of the meeting on the enclosed Questions from Shareholders form. If you choose to attend the meeting, please bring the enclosed proxy/voting form with you to assist with your registration for entry to the AGM. If you do not plan to be at the meeting, you are encouraged to vote directly or appoint someone to attend and vote on your behalf as your proxy. Instructions on how to vote directly or appoint a proxy are set out in the enclosed proxy/voting form.

Direct votes or proxy/voting forms must be received by 10.00 am Sydney time on Sunday 15 October 2017 to be valid for the meeting. Your proxy may be appointed in a variety of ways as described in the Notice of Annual General Meeting under 'Proxies'.

The AGM will be webcast live on Cochlear's website, www.cochlear.com. Also available on our website is:

- a link from the Share registry page to our share registry to register your e-mail address in order to receive all shareholder information electronically;
- the Cochlear 2017 Annual Report and the 2017 Notice of Annual General Meeting; and
- · copies of ASX announcements made by Cochlear.

I look forward to seeing you at the AGM.

Yours sincerely

Rick Holliday-Smith

Chairman



Cochlear Limited ABN 96 002 618 073

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# Lodge your vote:

\_ 🖳 Online:

www.investorvote.com.au



Computershare Investor Services Pty Limited GPO Box 242 Melbourne Victoria 3001 Australia

#### In Person:

Computershare Investor Services Pty Limited 452 Johnston Street Abbotsford, Victoria 3067

Alternatively you can fax your form to (within Australia) 1800 783 447 (outside Australia) +61 3 9473 2555

For Intermediary Online subscribers only (custodians) www.intermediaryonline.com

## For all enquiries call:

(within Australia) 1300 850 505 (outside Australia) +61 3 9415 4000

# **Proxy/Voting Form**





# Vote and view the annual report online

- •Go to www.investorvote.com.au or scan the QR Code with your mobile device.
- •Follow the instructions on the secure website to vote.

# Your access information that you will need to vote:

Control Number: 999999

SRN/HIN: 19999999999 PIN: 99999

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.





For your vote to be effective it must be received by 10:00 am (AEDT) Sunday 15 October 2017

# How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

### **Vote Directly**

**Voting 100% of your holding:** Mark either the For, Against or Abstain box opposite each item of business. Your vote will be invalid on an item if you do not mark any box OR you mark more than one box for that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement.

# Appoint a Proxy to Vote on Your Behalf

**Voting 100% of your holding:** Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

## Signing Instructions for Postal Forms

**Individual:** Where the holding is in one name, the securityholder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the securityholders should sign.

**Power of Attorney:** If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

# Attending the Meeting

Bring this form to assist registration. If a representative of a corporate securityholder or proxy is to attend the meeting you will need to provide the appropriate "Appointment of Corporate Representative" prior to admission. A form may be obtained from Computershare or online at www.investorcentre.com under the help tab, "Printable Forms".

**Comments & Questions:** If you have any comments or questions for the company, please write them on the question form included and return with this form.

GO ONLINE TO VOTE, or turn over to complete the form



MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030

| Change of address. If incorrect,     |
|--------------------------------------|
| mark this box and make the           |
| correction in the space to the left. |
| Securityholders sponsored by a       |
| broker (reference number             |
| commences with 'X') should advise    |
| their broker of any changes          |



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| <b>Proxy/Voting</b>  | Form   | Please n  | nark 🗶                        | to indicate y                         | your di  | rections             |
|--|--|---|-------------------------------|---------------------------------------|--|----------------------|
| At the Annual General Meeting  | your Vote will be Cast of Cochlear Limited to be held the Auesday 17 October 2017 at 10:00 ar Limited direct the following:                        | Australian Securities Exchang   |                               |                                       |  |                      |
| 1. Vote Directly  Record my/our votes strictly in accordance with directions in Step 2.  PLEASE NOTE: A Direct Vote will   | the Chairman   | ote on Your Behalf: I/W   | e hereby app                  | box b<br>selec<br>the N               | ASE NOTE<br>blank if you<br>cted the Ch<br>leeting. Do<br>own name | airman of not insert |
| race Note: A blied vote will take priority over the appointment of Proxy. For a valid Direct Vote to be recorded you must mark FOR, AGAINST, or ABSTAIN on each item | Chairman of the Meeting, as accordance with the following  | ody corporate named, or if no<br>s my/our proxy to act general<br>ng directions (or if no direction | ly at the meet                | ting on my/our b                      | ehalf and  | I to vote in         |
| Meeting as my/our proxy (or the Items 2.1, 4.1 and 5.1 (except w   | ise undirected proxies on remund<br>Chairman becomes my/our proxy the<br>here I/we have indicated a different<br>uneration of a member of key mana | by default), I/we expressly aut<br>voting intention below) even                                     | horise the Ch<br>though Items | nairman to exerc<br>s 2.1, 4.1 and 5. | cise my/o  | ur proxy o           |
| -  | n of the Meeting is (or becomes) yo<br>by marking the appropriate box in s   |   | hairman to vo                 | ote for or agains                     | t or to abs  | stain from           |
| PLEASE NOTE: If you have appoint hands or a poll and your votes will no  | ed a proxy and you mark the <b>Abstain</b> boot be counted in computing the required cast on that item and no vote will be cou                     | majority. If you are directly voting  | and you mark                  | the <b>Abstain</b> box f              | or an item,  | it will be           |
| Ordinary Business  |  |   |                               | €ot                                   | Against  | Abstain              |
| 1.1 To receive the Company's financial year ended 30 Ju  | Financial Report, the Directors' Repo  | ort and the Auditor's Report in r   | espect of the                 |                                       |  |                      |
| 2.1 To adopt the Company's R   | temuneration Report in respect of the  | financial year ended 30 June 2  | 2017                          |                                       |  |                      |
| 3.1 To re-elect Mr Andrew Denver as a director of the Company  |  |   |                               |                                       |  |                      |
| 3.2 To re-elect Mr Rick Holliday-Smith as a director of the Company  |  |   |                               |                                       |  |                      |
| 3.3 To re-elect Prof Bruce Robinson, AM as a director of the Company   |  |   |                               |                                       |  |                      |
| Special Business   |  |   |                               |                                       |  |                      |
| 4.1 To approve the grant of se   | curities to the President Mr Dig Howit   | t under the Cochlear Executive  | Incentive Plan                | n                                     |  |                      |
| 5.1 To approve the increase of   | f the maximum aggregate remunerati   | on of non-executive directors   |                               |                                       |  |                      |
|  | ds to vote undirected proxies in favour of<br>iny resolution, in which case an ASX anr   |   | ional circumsta               | nces, the Chairma                     | an of the M  | eeting may           |
| GN Signature of S  | Securityholder(s) This se  | ection must be completed.   |                               |                                       |  |                      |
| Individual or Securityholder 1   | Securityholder 2   |   | Securityhold                  | er 3                                  |  |                      |
| -  |  |   |                               |                                       |  |                      |
| Sole Director and Sole Company   | Secretary Director   | Contact   | Director/Con                  | npany Secretary                       |  |                      |
| Contact<br>Name  |  | Daytime<br>Telephone  |                               | Date                                  | 1  | 1                    |
|  |  |   |                               |                                       |  |                      |





Hear now. And always



Computershare Investor Services Pty Limited GPO Box 242 Melbourne VIC 3001 Australia

# Questions from Shareholders

Cochlear aims to provide relevant and timely information to shareholders at the Annual General Meeting. If you would like to submit a question, please use this form and send it to the Company Secretary, Cochlear Limited, 1 University Avenue, Macquarie University NSW 2109 Australia, or by e-mail to <a href="mailto:rjarman@cochlear.com">rjarman@cochlear.com</a>.

Questions should be relevant to the business of the meeting as outlined in the notice of meeting and explanatory notes on agenda items. Questions will be collated and as many of the more frequently raised topics as possible will be sought to be addressed during the meeting. Where a question relates to the audit, the accounting policies adopted by the company in relation to the preparation of the financial statements, or the independence of the auditor in relation to the conduct of the audit, the Chairman will request a representative of Cochlear's auditor, KPMG, to respond to such questions.

All questions must be received no later than 5.00pm (AEDT) on Wednesday, 11 October 2017.

Please note that there may not be sufficient time at the AGM to respond to all topics raised. Individual responses will not be sent to shareholders.

| Questions  |
|--|
| Please tick (✓) the box if the question is directed to Cochlear's auditor. |
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MR RETURN SAMPLE 123 SAMPLE STREET SAMPLE SURBURB SAMPLETOWN VIC 3030 All general correspondence to:

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(outside Australia) 61 3 9415 4000
Facsimile 61 3 9473 2500
www.investorcentre.com/contact
www.computershare.com

Dear Securityholder,

We have been trying to contact you in connection with your securityholding in Cochlear Limited. Unfortunately, our correspondence has been returned to us marked "Unknown at the current address". For security reasons we have flagged this against your securityholding which will exclude you from future mailings, other than notices of meeting.

Please note if you have previously elected to receive a hard copy Annual Report (including the financial report, directors' report and auditor's report) the dispatch of that report to you has been suspended but will be resumed on receipt of instructions from you to do so.

We value you as a securityholder and request that you supply your current address so that we can keep you informed about our Company. Where the correspondence has been returned to us in error we request that you advise us of this so that we may correct our records.

You are requested to include the following;

- > Securityholder Reference Number (SRN);
- > ASX trading code;
- > Name of company in which security is held;
- > Old address; and
- > New address.

Please ensure that the notification is signed by all holders and forwarded to our Share Registry at:

Computershare Investor Services Pty Limited GPO Box 2975 Melbourne Victoria 3001 Australia

Note: If your holding is sponsored within the CHESS environment you need to advise your sponsoring participant (in most cases this would be your broker) of your change of address so that your records with CHESS are also updated.

Yours sincerely

Cochlear Limited